### **BALT MILITARY EXPO 2016**

## **Basic rates for exhibition floorspace:**

**OUTDOORS**......€ 38,17 / m<sup>2</sup>

#### **FLOORSPACE IN THE HALL:**

Floorspace with no stand system within the Hall ...... € 112,11/ m<sup>2</sup> Floorspace with stand system within the Hall...... € 138,35/ m<sup>2</sup>

# Surcharge for stand location (re: area in the Hall):

corner stand: (minimum 12 m<sup>2</sup>) + 15%

front stand: (minimum 24 m<sup>2</sup>) + 15%

peninsula stand: (minimum 40 m<sup>2</sup>) + 15%

#### **Discounts:**

stand with area: from 40 m<sup>2</sup> to 64 m<sup>2</sup> - 8%

stand with area: from 65 m<sup>2</sup> to 98 m<sup>2</sup> -10%

stand with area: over 99 m<sup>2</sup> -15%

# **Registration Fee:**

Mandatory registration fee for Exhibitors	€ 135,96
Mandatory registration fee for Co-exhibitors	190,83

The Registration Fee for the Exhibitors, which is the equivalent of € 135,96+ VAT due, as per the relevant regulations, and the equivalent of € 190,83 +VAT due, as per the relevant regulations, for Co-exhibitors, covers the cost of: advertising and promotion of the event in the media, the participation of a company representative in the Fair's accompanying events - The Exhibitors' Meeting (room rental, entertainment, catering), symposiums and presentations (room rental, speakers' fees, catering), publication of the BALT MILITARY EXPO 2016 Fair Catalogue, printing of passes and parking cards.

### Minimum floor space is 9 m<sup>2</sup>.